

WESTERN DIGITAL CORPORATION
INVESTOR INFORMATION SUMMARY

Q4 FY2009 (All amounts in millions, except ASPs and headcount)

	Q4 FY08	Q1 FY09	Q2 FY09	Q3 FY09	Q4 FY09
UNITS¹	35.2	39.4	35.5	31.6	40.0
REVENUE	\$1,993	\$2,109	\$1,823	\$1,592	\$1,928
AVERAGE SELLING PRICE¹	\$56	\$53	\$51	\$50	\$48
GROSS MARGIN %	21.3%	20.1%	15.9%	15.9%	19.2%
REVENUE BY CHANNEL					
OEM	57%	56%	57%	48%	54%
DISTRIBUTORS	24%	26%	21%	30%	29%
RETAIL	19%	18%	22%	22%	17%
REVENUE BY GEOGRAPHY					
AMERICAS	29%	23%	23%	26%	24%
EUROPE	25%	29%	29%	28%	22%
ASIA	46%	48%	48%	46%	54%
REVENUE CONCENTRATION					
10 LARGEST CUSTOMERS	53%	51%	49%	47%	52%
WORLDWIDE HEADCOUNT					
	50,072	51,409	50,838	43,898	45,991
CASH RELATED INFORMATION					
CASH FLOW FROM OPERATIONS	\$229	\$301	\$300	\$355	\$349
CAPITAL EXPENDITURES	\$146	\$162	\$140	\$106	\$111
DEPRECIATION AND AMORTIZATION	\$113	\$117	\$122	\$119	\$122
DAYS SALES OUTSTANDING	46	47	46	47	47
DAYS PAYABLES OUTSTANDING	69	66	64	68	69
INVENTORY METRICS					
RAW MATERIALS	\$144	\$129	\$124	\$104	\$97
WORK IN PROCESS	145	168	159	152	154
FINISHED GOODS	<u>167</u>	<u>180</u>	<u>163</u>	<u>129</u>	<u>125</u>
TOTAL INVENTORY, NET	\$456	\$477	\$446	\$385	\$376
INVENTORY TURNS	14	14	14	14	15

¹ Includes hard drive units only