

WESTERN DIGITAL CORPORATION
INVESTOR INFORMATION SUMMARY

Q1 FY2010 (All amounts in millions, except ASPs and headcount)

	Q1 FY09	Q2 FY09	Q3 FY09	Q4 FY09	Q1 FY10
UNITS¹	39.4	35.5	31.6	40.0	44.1
REVENUE	\$2,109	\$1,823	\$1,592	\$1,928	\$2,208
AVERAGE SELLING PRICE¹	\$53	\$51	\$50	\$48	\$49
GROSS MARGIN %	20.1%	15.9%	15.9%	19.2%	23.3%
REVENUE BY CHANNEL					
OEM	56%	57%	48%	54%	52%
DISTRIBUTORS	26%	21%	30%	29%	31%
RETAIL	18%	22%	22%	17%	17%
REVENUE BY GEOGRAPHY					
AMERICAS	23%	23%	26%	24%	22%
EUROPE	29%	29%	28%	22%	22%
ASIA	48%	48%	46%	54%	56%
REVENUE CONCENTRATION					
10 LARGEST CUSTOMERS	51%	49%	47%	52%	56%
WORLDWIDE HEADCOUNT					
	51,409	50,838	43,898	45,991	52,208
CASH RELATED INFORMATION					
CASH FLOW FROM OPERATIONS	\$301	\$300	\$355	\$349	\$434
CAPITAL EXPENDITURES	\$162	\$140	\$106	\$111	\$176
DEPRECIATION AND AMORTIZATION	\$117	\$122	\$119	\$122	\$121
DAYS SALES OUTSTANDING	47	46	47	47	47
DAYS PAYABLES OUTSTANDING	66	64	68	69	72
INVENTORY METRICS					
RAW MATERIALS	\$129	\$124	\$104	\$97	\$96
WORK IN PROCESS	168	159	152	154	173
FINISHED GOODS	<u>180</u>	<u>163</u>	<u>129</u>	<u>125</u>	<u>126</u>
TOTAL INVENTORY, NET	\$477	\$446	\$385	\$376	\$395
INVENTORY TURNS	14	14	14	15	17

¹ Based on sales of hard drive units only